## HPI I INC. ON BEHALF OF GOLDEN APARTMENTS SAN BERNARDINO, L.P. AND DESERT HAVEN VICTORVILLE, LP 715 E. BRIER DRIVE, SAN BERNARDINO, CA 92408 (909) 890-0644 FAX (909) 890-2349

http://www.hpiinc.org/procurement

<u>ADDENDUM #3</u> FOR RFP PC#1020 – PROPERTY MANAGEMENT SERVICES – GOLDEN APARTMENTS – SAN BERNARDIO AND DESERT HAVEN – VICTORVILLE

The following addendum to this Request for Proposal is hereby incorporated into the bid process.

- 1. Regarding the Professional Errors and Omissions Liability Insurance Requirement of \$1,000,000 combined single limit and \$3,000,000 aggregate (from Section XI.) Would HPI I Inc. allow competitors that currently have Professional Errors and Omissions Liability Insurance in an amount of \$1,000,000 combined single limit and \$2,000,000 aggregate be acceptable as meeting the requirement?
  - Yes, we can for the E&O coverage only. Unfortunately we cannot lower our insurance requirements for the General Liability and other required coverages.
- Regarding Exhibit B Proposal Form Please confirm that the Compensation for Pre-occupancy activities (\$X per dwelling unit) amount requested for Year 1 (2018-2019 is a dollar amount for ONE dwelling unit only, not the total for all units.
  - The request is for the cost to lease up all units initially. So it would be a cost per dwelling unit multiplied by the number of dwelling units. It should not include the cost for the onsite property manager's unit. This fee is not applicable after a unit has been leased for the first time after the property is brought online.
- 3. Regarding Exhibit B Proposal Form Please confirm that the monthly management fee (\$X per dwelling unit or X% of actual income received) amount requested for Year 1 (2018-2019), Year 2 (2020), Year 3 (2021) is a dollar amount for ONE dwelling unit (not the total for all units) for ONE month only.
  - The request is for the monthly management fee based on a \$ per dwelling unit fee multiplied by all dwelling units (do not include the property manager's unit) or a % of collected income for the month.

- 4. Page 11 of 28 Please confirm that proposer is required to provide written property reports within 10 days of the end of each month and this is not referring to financial reporting.
  - This request includes financial reporting such as a trial balance of all posted general ledger transactions. For more complex financial reporting a submission date can be negotiated but not later than the 20<sup>th</sup> of the month for the preceding month's activities.
- 5. Page 12 of 28 Please provide timely monthly operating report with invoice. Please confirm this means that the monthly financial statements need to be provided in a timely manner with a copy of a specific invoice when a question arises. Please confirm this is not requiring the proposer to provide a copy of numerous invoices each month.
  - All expenditure invoices do not need to be provided each month.
     However, any invoice should be readily available for review upon request.